Technical specification · v1.0 · 20 October 2026

AI quote assistant

The AI quote assistant turns a client's message or specification into product parameters, asks about what is missing, prices the job from your price rules and bill of materials, and drafts the quote document. Once the client accepts, it produces the production list. The model reads the enquiry; your rules set the price.

Pilot	Build from	Licence a month
€1,800	€23,000	€1,200

Purpose	Turns enquiries for made-to-order products into structured parameters, questions about missing data, a priced quote and, once accepted, a production list.
AI area	Natural language processing (NLP): reading, interpreting and generating written text and documents.
Use in production	Technological preparation: the production list with parts, cut lengths and materials for the workshop, from the same parameters as the quote.
Inputs	Email, website form or REST API; the client's text, specification, and PDF or images of sketches with dimensions.
Outputs	Product parameters as JSON; questions for the client; the quote as PDF or DOCX in your template; the production list into the ERP or as CSV.
Pricing method	Deterministic: your price rules and bills of materials as tables and formulas. The model only extracts parameters, so the same parameters always give the same price.
Integrations	Rivilė, B1, Directo, Business Central, Odoo; Pipedrive and HubSpot; XLSX price rules; CSV and the REST API for any other system.
Languages	Documents in Lithuanian, English and other European languages. Interface in Lithuanian and English.
Limits	Up to 3 product families in the standard implementation, up to 200 parameters per family; files up to 20 MB; monthly volume as set in the licence.
Hosting	Application, database and files on servers in the EU. Daily backups kept for 30 days. TLS in transit, encryption at rest.
AI model	Anthropic Claude, through the Anthropic API (a Claude Haiku or Claude Sonnet model, chosen per task). Under Anthropic's commercial terms, API data is not used to train models.

Access	Sign-in with Microsoft Entra ID or Google. Roles: reader, confirmer, administrator. Activity log of every confirmation and change.
Human oversight	Every quote is approved by a person before it is sent; the production list is created only from an accepted quote.
Support	Business days 8:00–17:00 Vilnius time; critical faults answered within 4 business hours; availability target 99.5% a month.
Delivered as	A standard product under a licence. Implementation is configuration and integration with your systems, not custom software development.